



Das Familienunternehmen Brandt zählt heute zu den führenden Unternehmen der Lebensmittel-industrie. Seit mehr als 100 Jahren ist die Marke Brandt ein Garant für hervorragende Qualität. Die Brandt Gruppe mit Hauptsitz in Hagen produziert heute Zwieback, Schokolade und Knäckebrot an vier deutschen Standorten. Über 900 Mitarbeiter tragen täglich gemeinsam zum Erfolg unseres Unternehmens bei.

BRANDT
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For our company in Landshut / Bavaria we are looking for a

Key Account Manager (m/w/d) Private Label Chocolate Export

Key Responsibilities:

- Responsible for top line and bottom line growth of export business and key accounts in France, Benelux and Eastern Europe
- Build new business with new customers European-wide
- Lead on-site teams to develop private label products according to customer needs
- Coordinate new product development with our production facilities and capacities
- Contribute to develop our production according to customer needs and trends
- Build strong relationships with key customers
- Execute customer sales agreements and care for corrective actions if needed
- Investigate market trends and new product ideas in the chocolate market worldwide

Profile:

- Experience working for a private label business either for retailers or a supplier is ideal
- Experience as a product manager for branded business who is willing to sell and develop new product concepts to retailers would fit also
- Passion for chocolate
- Experience in the chocolate business would be ideal
- Self-motivated, strategic, goal-oriented with a passion for winning
- Effective communication skills
- Ability of working in a matrix organization
- Negotiation skills
- Willingness to travel
- Languages: English and German obligatory, French and other languages would help
- Bachelors or Master degree or experience as Key Account Manager Private Label

Our Offer:

- Family owned business
- Open minded and flexible organization
- Opportunity to develop your talents and realize own ideas
- A competitive salary package
- Based in Landshut

Send your candid and informative application with your salary requirements and the earliest possible date that you could join our company to the contact on the right.

Visit our careers page on www.brandt-gruppe.de